



## Initiating Coverage of Templeton Global Growth

We have initiated coverage of Templeton Global Growth (ASX:TGG) a listed investment company that provides exposure to a long only portfolio of global shares. TGG has been listed since 1987 and has historically held a portfolio of more than 100 stocks, although this is in the process of being reduced to 40-60 securities. Stocks are selected based on Sir John Templeton's value investment philosophy. TGG's fees are low compared with peers with a 1.0% management fee and no performance fee, although the portfolio and share price have underperformed over the LIC's history. TGG may suit investors looking for a value-driven diversified portfolio of global shares. It pays annual dividends which have been fully franked with the exception of FY2015 and FY2016 dividends.

Whilst TGG has paid dividends most years, historically there has been a degree of volatility in the dividend amounts. However, dividends have been steadily increasing since FY12. We initiated on TGG with a 'Recommended' rating. At the end of October 2018 the shares were trading at a 10.7% discount to pre-tax NTA.

## Century Australia Set to Merge with WAM Leaders

Century Australia (ASX:CYA) is set to merge with WAM Leaders (ASX:WLE) following the execution of a Scheme Implementation Agreement between the two listed investment companies. Under the agreement, WLE will acquire 100% of CYA via a share exchange based on the pre-tax net tangible assets of the respective entities. The scheme of arrangement is subject to approval by CYA shareholders with a meeting expected to be held in late January. Wilson Asset Management is the investment manager for both WLE and CYA. In April 2017 CYA shareholders voted to change the management from Perennial Value Management to Wilson Asset Management.

We think it makes sense for CYA, which has a market cap of just under \$100m, to merge with the larger WLE. The combined market cap of the merged company will be close to \$900m and CYA shareholders will benefit from the greater market liquidity of the larger LIC. Investors will also benefit from a reduction in the management expense ratio with the removal of duplicated expenses and remaining expenses spread over a larger asset base. Both LICs currently have similar investment strategies, investing in large cap Australian shares, so there will be no major changes to the management of the portfolio. Investors in CYA will continue to hold shares in an Australian large cap focused LIC managed by Wilson Asset Management.

We do not cover CYA and make no recommendations as to the merger proposal. However, we think basing the consideration for the merger on the pre-tax NTA of the respective entities is reasonable, but note that CYA's post tax NTA is higher than pre-tax NTA given a net deferred tax asset of 5.3 cents per CYA share. This means WLE shareholders will receive the benefit of these tax losses if they are realised in subsequent years.

## Pinnacle Terminates Arrangements with Blue Sky

Pinnacle Investment Management and its subsidiary Alterium Investment Management have withdrawn the proposal for Alterium to be appointed the investment manager for Blue Sky Alternative Access Fund (ASX:BAF). (Refer to our LMI Update of 1 November 2018 for details of the agreement). Pinnacle said it considered Blue Sky Alternatives Investments (the BAF manager) willingness to enter into discussions with a competing party (Wilson Asset Management) was inconsistent with the co-operative basis on which Pinnacle agreed to proceed with the proposal. This leaves Wilson Asset Management as the only other party in discussions regarding the management of BAF.

In a letter to the BAF Board (which has been reconstituted following resignations, removal of two directors at the AGM and the appointment of two new directors) Wilson Asset Management reconfirmed its offer to take over the management of BAF and announced Adrian Siew, an experienced manager with private equity and alternatives experience, would oversee the management of the

portfolio and Andy Smith, another experienced alternatives asset manager would be appointed to the investment committee. Under the proposal Geoff Wilson and Andrew Siew would be appointed to the BAF Board.

Shareholders in BAF have experienced a tumultuous time and despite a rally over the past few months, the shares are still trading at a sizable discount to pre-tax NTA. At present, the Wilson Asset Management proposal seems to be the only offer that might see a return to stability for BAF shareholders.

## Regal Planning to Launch its First LIC in 2019

Hedge funds manager, Regal Funds Management, is planning to launch a new listed investment company in early 2019. There are suggestions the Manager may look to raise up to \$500m in a fund that combines a number of its existing strategies including its Long Short Australian Equity Fund. Regal joins Pengana Capital Group which is also lining up an offer for early 2019 with plans to raise up to \$1,250bn for a Private Equity Trust. We will provide more details on these planned offers as they come closer to launch in the new year.

## Spotlight on Whitefield

Founded in 1923, Whitefield (ASX:WHF) is one of the oldest listed investment companies on the ASX. It offers investors exposure to an actively managed, well-diversified portfolio of Australian industrial equities. The portfolio is managed by White Funds Management which has a small investment team with considerable equities experience. While the portfolio is well diversified, the top 10 stocks account for 48.8% of the portfolio, slightly higher than the benchmark index. There is a high weighting to the Financials sector with the four major banks being four of the top five investments.

WHF recently adjusted its objective from a longer-term outperformance objective to a medium-term objective. The company is now seeking to generate portfolio returns (before fees and taxes) that outperform the benchmark index (S&P/ASX 200 Industrials Accumulation Index) over rolling five year periods. The change was made to account for the evolution of the investment strategy with the introduction of quantitative techniques allowing for a shorter term outlook. After fees and taxes paid, and including dividends, WHF has delivered an average portfolio return of 8.7% p.a. over the past ten years, 0.7% below the S&P/ASX 200 Industrials index.

WHF seeks to provide investors with a cost effective investment that delivers long-term capital growth and a reliable and growing dividend stream. The management fee at 0.25% p.a. and total management expense ratio under 0.40% are low for an externally managed LIC. Total full year dividends were held flat at 17 cents per share, fully franked, from FY2009 to FY2017 but have since been increasing. Following the partial conversion of its Convertible Resettable Preference Shares (CPRS) and rate reset on the remaining CPRS (to a lower rate) WHF expects to be able to support a higher level of dividends. A fully franked interim dividend of 9.75 cents per share was paid for 1H2019 and the company expects to pay a final dividend of at least 10 cps in June 2019. This equates to an attractive fully franked dividend yield of at least 4.7% based on the current share price.

WHF shares have historically traded at a discount to pre-tax NTA and at 31 October were trading at a discount of 5.5% compared to a three-year average discount of 8.0%. Given the improved dividends we think this is an attractive entry point for investors looking for exposure to a diversified, well-managed portfolio of Australian industrial equities. Investors should be aware that the discount may change on a daily basis in line with market movements. We also note that the CPRS conversion and recent share purchase plan issue may have impacted the pre-tax NTA.

## Seasons Greetings

Seasons greetings to all our readers. This will be the last LMI Monthly Update for 2018. We will return with our first issue for the new year in late January or early February.

## Pricing and Performance Update\*

| Best 5-year portfolio returns - % (#) |      |      |     |     |                              |      |      |     |      |
|---------------------------------------|------|------|-----|-----|------------------------------|------|------|-----|------|
| Australian Large Cap Focus            |      |      |     |     | Small-Mid Cap Focus & Others |      |      |     |      |
| Company                               | 3M   | 1Yr  | 3Yr | 5Yr | Company                      | 3M   | 1Yr  | 3Yr | 5Yr  |
| DUI                                   | -4.9 | 6.8  | 9.8 | 6.8 | GFL                          | 3.1  | 9.9  | 9.3 | 12.7 |
| WHF                                   | -6.7 | -2.1 | 4.7 | 5.6 | CD1                          | 6.1  | 19.5 | 8.0 | 12.4 |
| AMH                                   | -6.0 | 3.1  | 4.7 | 5.5 | CD2                          | 7.7  | 21.6 | 6.6 | 11.7 |
| FSI                                   | -6.3 | 1.3  | 5.4 | 5.4 | WAX                          | -5.9 | 2.1  | 7.3 | 8.3  |
| MLT                                   | -3.8 | 2.9  | 6.2 | 5.3 | WAM                          | -4.5 | 1.8  | 7.6 | 7.9  |

| Discounts & Premiums to pre-tax NTA - % (#) |          |                  |         |
|---|----------|------------------|---------|
| Largest discounts                           |          | Largest premiums |         |
| Company                                     | Discount | Company          | Premium |
| BTI   | -31.9    | WAX              | 27.7    |
| LRT   | -19.1    | WAM              | 25.8    |
| BST   | -17.3    | MIR              | 12.3    |
| WQG   | -14.9    | EFF              | 9.4     |
| WIC   | -11.0    | FGX              | 7.4     |

\*Data to 31 October 2018. Only includes LMIs covered by IIR

#Portfolio return = NTA plus dividends per share. Pre-tax NTA includes tax paid on realised gains.

## Table: New Listed Investment Companies & Trusts

|                                 | 2018           | 2017           | 2016           | 2015           |
|---------------------------------|----------------|----------------|----------------|----------------|
| <b>Aust Large-cap</b>           |                |                |                |                |
| No. of Entities                 | 1              | 1              | 1              | 2              |
| Funds Raised \$m                | 32.4           | 325.9          | 394.3          | 225.7          |
| <b>Aust Mid/small/microcap</b>  |                |                |                |                |
| No. of Entities                 | 1              | 2              | 2              | 5              |
| Funds Raised \$m                | 0.0            | 286.7          | 52.5           | 211.1          |
| <b>International</b>            |                |                |                |                |
| No. of Entities                 | 1              | 7              | 2              | 3              |
| Funds Raised \$m                | 465.5          | 2,446.1        | 404.4          | 715.0          |
| <b>Aust/International Blend</b> |                |                |                |                |
| No. of Entities                 | 1              | 0              | 0              | 0              |
| Funds Raised \$m                | 500.0          | 0.0            | 0.0            | 0.0            |
| <b>Fixed Income</b>             |                |                |                |                |
| No. of Entities                 | 3              | 1              | 0              | 0              |
| Funds Raised \$m                | 820.5          | 516.2          | 0.0            | 0.0            |
| <b>Other Strategies</b>         |                |                |                |                |
| No. of Entities                 | 3              | 3              | 3              | 1              |
| Funds Raised \$m                | 1490.7         | 142.6          | 162.8          | 286.1          |
| <b>Total</b>                    |                |                |                |                |
| No. of Entities                 | 10             | 14             | 8              | 11             |
| <b>Funds Raised \$m</b>         | <b>3,309.1</b> | <b>3,717.5</b> | <b>1,014.0</b> | <b>1,437.9</b> |

Source: Companies/ASX Announcements

## Another Big Year for LICs & LITs

The number of listed investment companies and trusts continued to grow during 2018 and, based on ASX data, there were 114 LICs & LITs at the end of November 2018 with a combined market capitalisation of \$41.3bn. The c.\$450m Ophir High Conviction Fund (ASX:OPH), which is converting from an unlisted unit trust to a Listed Investment Trust, is scheduled to join the ASX on 19 December.

Based on our data, there were 10 new LICs & LITs list in 2018 (including OPH) raising a total of \$3.3bn via initial public offers, slightly less than the \$3.7bn raised in 2017 but significantly higher than 2015 and 2016. The L1 Long Short Fund (ASX:LSF) was the largest raising at \$1.3bn representing 40% of the total funds raised with Hearts and Minds Investments (ASX:HM1) at \$500m and WAM Global (ASX:WGB) at \$465.5m coming in second and third.

We initiated coverage on all the new LIC & LIT listings in 2018 and also commenced coverage of a number of existing LICs.

There are at least two LIC/LIT offerings in the pipeline for 2019 with Regal Funds Management and Pengana Capital Group looking to tap the market. We think more fund managers are likely to attempt to come to market in 2019 given the benefits that LICs and LITs provide fund managers in the form of a locked in, closed-ended pool of funds. However, with markets looking shaky, we think investors are likely to take a more cautious approach to new offers, particularly given the poor performance of LSF to date. In our view, fund managers will need to have a genuinely differentiated offer that meets a particular investor need in order to successfully raise new funds.

We have already seen two new offers not make it to listing over the past few weeks with Firetrail deciding to pull the Firetrail Absolute Return Limited offer after failing to attract a sufficiently wide spread of investors, despite reaching the minimum subscription. Cadence recently announced it would still continue with its Cadence

Opportunities Fund offer despite not receiving the minimum subscription, but the company will not list on the ASX. In August PM Capital Global Opportunities Fund (ASX:PGF) withdrew its converting security offer after not reaching the minimum subscription.

## More Opportunities in Fixed Income

The listing of MCP Master Income Trust in October 2017 breathed some new life into the fixed income sector with further growth in 2018 following the listing of three new listed investment trusts with a focus on fixed income. These three LITs raised a total of \$820.5m taking the market cap of the fixed income LIT sector to over \$1.5bn.

There are now four fixed income LITs, each offering exposure to different classes of fixed income assets. MCP Master Income Trust (ASX:MXT) invests in a diversified portfolio of Australian corporate loans; Gryphon Capital Income Trust (ASX:GCI) invests in a portfolio of floating rate Asset Backed Securities, with a particular focus on Residential Mortgage Backed Securities; NB Global Corporate Income Trust invests in a well-diversified portfolio of global high yield (non-investment grade) corporate bonds; and Qualitas Real Estate Income Fund (ASX:QRI) invest in secured commercial real estate loans, predominantly in Australia, with up to 20% of the portfolio able to be invested in New Zealand.

For more details on the fixed income LIT sector, refer to our October LMI Market update which takes a look at some of the particular features and risks of fixed income investing.

Given current equity market volatility and the desire by self managed super funds to hold securities that generate stable, high income with regular payments (all the fixed income LITs pay monthly distributions) we see scope for further fixed income style LITs paying regular distributions to come to market in 2019.

## Fewer Global Offerings but Investors Remain Underweight

There was only one pure international focused LIC hit the markets in 2018 - the Wilson Asset Management managed WAM Global (ASX:WGB) - which had no trouble raising \$465.5m. Most of the money came from loyal investors across Wilson Asset Management's growing stable of LICs. Hearts and Minds Investments, which raised \$500m late in the year, will also invest in global shares although its portfolio will comprise a blend of international and Australian shares given the mix of managers selecting stocks for the portfolio.

Tribeca Global Natural Resources (ASX:TGF) which listed in October will also invest globally, but specifically in resources related equities, credit instruments and outright commodities positions using a long-short strategy. Given its speciality focus we have included the \$157.5m raised by this LIC in the 'Other Strategies' category.

Despite increased interest in international equities in recent years, Australian investors remain underweight global shares and we believe there is still scope for more LICs/LITs to come to market in this space. However, current equity market volatility and geo-political tensions are likely to make this difficult in the short-term.

## All Quiet on the Domestic Front

There was only one small LIT to list with an Australian large cap shares focus this year - Evans & Partners Australian Flagship Fund (ASX:EFF). Given the dominance of some of the existing, long-established Australian large cap focused LICs it is difficult for new LICs to enter this space unless they have a clearly differentiated, innovative strategy that meets a particular investor need. The conversion of the Ophir High Conviction Fund to a LIT adds another option for investors looking for Australian small cap exposure.

## Pricing & Recommendations – Australian Share Focus

| All data as at 31 October 2018                   | ASX Code | Market Cap (\$M) * | Last Price (\$) | Dividend Yield | Pre-Tax NTA (\$)** | Pre-tax NTA Prem/Disc | 3 Year Avg Prem/Disc | M'ment   | M'ment Fee | IIR Rating         |
|--|----------|--------------------|-----------------|----------------|--------------------|-----------------------|----------------------|----------|------------|--------------------|
| <b>Australian Shares - Large Cap</b>             |          |                    |                 |                |                    |                       |                      |          |            |                    |
| Australian Foundation Investment Company         | AFI      | 7,223.7            | 6.06            | 4.0%           | 5.82               | 4.1%                  | 1.5%                 | Internal | 0.16       | Highly Recommended |
| Argo Investments                                 | ARG      | 5,503.4            | 7.73            | 4.1%           | 7.62               | 1.4%                  | 1.6%                 | Internal | 0.15       | Highly Recommended |
| Milton Corporation                               | MLT      | 2,932.4            | 4.41            | 4.3%           | 4.55               | -3.1%                 | -0.7%                | Internal | 0.13       | Highly Recommended |
| BKI Investment Company                           | BKI      | 1,116.8            | 1.54            | 4.8%           | 1.53               | 0.3%                  | 1.8%                 | Internal | 0.16       | Recommended+       |
| Australian United Investment                     | AUI      | 1,034.3            | 8.33            | 4.2%           | 8.67               | -3.9%                 | -5.0%                | Internal | 0.10       | Recommended+       |
| Diversified United Investments                   | DUI      | 843.9              | 4.01            | 3.7%           | 4.22               | -5.0%                 | -5.8%                | Internal | 0.13       | Recommended        |
| WAM Leaders Limited                              | WLE      | 781.6              | 1.11            | 6.3%           | 1.13               | -1.7%                 | -1.6%                | External | 1.00       | Recommended        |
| Djerriwarrah Investments                         | DJW      | 716.4              | 3.23            | 6.2%           | 3.05               | 5.9%                  | 16.2%                | Internal | 0.46       | Recommended+       |
| Whitefield Limited                               | WHF      | 393.7              | 4.50            | 3.9%           | 4.76               | -5.5%                 | -8.0%                | External | 0.35       | Recommended+       |
| Plato Income Maximiser                           | PL8      | 295.1              | 1.00            | 5.8%           | 1.02               | -2.5%                 | -0.1%                | External | 0.80       | Recommended+       |
| AMCIL Limited                                    | AMH      | 235.6              | 0.87            | 4.9%           | 0.92               | -5.4%                 | -2.9%                | Internal | 0.65       | Recommended+       |
| Wealth Defender Equities                         | WDE      | 116.6              | 0.93            | 4.3%           | 0.91               | 1.6%                  | -9.8%                | External | 0.98       | Not Rated          |
| Century Australia                                | CYA      | 86.3               | 0.92            | 4.5%           | 0.96               | -5.1%                 | -3.9%                | External | 1.08       | Not Rated          |
| Concentrated Leaders Fund                        | CLF      | 71.3               | 1.20            | 4.8%           | 1.27               | -5.5%                 | -8.1%                | External | na         | Not Rated          |
| Ironbark Capital                                 | IBC      | 67.3               | 0.49            | 4.0%           | 0.53               | -7.9%                 | -9.1%                | External | 0.65       | Not Rated          |
| Flagship Investments                             | FSI      | 44.1               | 1.73            | 4.5%           | 1.83               | -5.4%                 | -14.9%               | External | 0.00       | Recommended        |
| Australian Governance & Ethical Index Fund       | AGM      | 41.6               | 1.70            | 2.6%           | 1.74               | -2.3%                 | -1.4%                | External | 0.19       | Not Rated          |
| Evans & Partners Australian Flagship Fund        | EFF      | 33.0               | 1.63            | 0.0%           | 1.49               | 9.4%                  | 3.0%                 | External | 0.98       | Recommended        |
| CBG Capital                                      | CBC      | 26.1               | 1.00            | 2.9%           | 0.98               | 2.0%                  | -8.9%                | External | 1.00       | Recommended        |
| Aurora Property Buy Write Inc. Trust             | AUP      | 4.3                | 2.12            | 11.8%          | 3.49               | -39.3%                | -4.2%                | External | 2.00       | Not Rated          |
| <b>Australian Shares - Mid/Small Cap</b>         |          |                    |                 |                |                    |                       |                      |          |            |                    |
| WAM Capital                                      | WAM      | 1,718.9            | 2.43            | 3.2%           | 1.93               | 25.8%                 | 18.7%                | External | 1.00       | Recommended+       |
| Carlton Investments                              | CIN      | 834.0              | 31.50           | 3.8%           | 35.38              | -11.0%                | -12.1%               | Internal | 0.08       | Not Rated          |
| Future Generation Investment Company             | FGX      | 438.5              | 1.25            | 3.6%           | 1.16               | 7.4%                  | -1.9%                | External | 0.00       | Highly Recommended |
| Mirrabooka Investments                           | MIR      | 421.4              | 2.65            | 4.5%           | 2.36               | 12.3%                 | 12.8%                | Internal | 0.65       | Highly Recommended |
| QV Equities                                      | QVE      | 292.1              | 1.06            | 2.9%           | 1.13               | -6.2%                 | 1.7%                 | External | 0.90       | Recommended+       |
| WAM Research                                     | WAX      | 281.5              | 1.49            | 6.4%           | 1.16               | 27.7%                 | 19.3%                | External | 1.00       | Highly Recommended |
| WAM Microcap Limited                             | WMI      | 186.9              | 1.33            | 0.0%           | 1.25               | 6.2%                  | 8.6%                 | External | 1.00       | Recommended+       |
| Forager Australian Shares Fund                   | FOR      | 174.2              | 1.53            | 13.7%          | 1.45               | 5.5%                  | 12.1%                | External | 1.10       | Not Rated          |
| Westoz Investment Company                        | WIC      | 143.9              | 1.08            | 5.6%           | 1.21               | -11.0%                | -12.1%               | External | 1.00       | Recommended        |
| Thorney Opportunities                            | TOP      | 128.3              | 0.63            | 2.4%           | 0.73               | -13.9%                | -8.6%                | External | na         | Not Rated          |
| Naos Small Cap Opportunities Company Limited     | NSC      | 123.4              | 0.73            | 7.5%           | 0.87               | -16.1%                | -10.1%               | External | 1.15       | Not Rated          |
| Spheria Emerging Companies                       | SEC      | 117.1              | 1.77            | 2.3%           | 1.97               | -10.3%                | -6.1%                | External | 1.00       | Not Rated          |
| Contango Income Generator                        | CIE      | 92.5               | 0.89            | 7.4%           | 0.93               | -4.1%                 | -4.7%                | External | 0.95       | Recommended        |
| Naos Emerging Opp Company                        | NCC      | 72.2               | 1.21            | 6.0%           | 1.19               | 1.3%                  | -2.3%                | External | 1.25       | Not Rated          |
| Ozgrowth Limited                                 | OZG      | 62.4               | 0.18            | 2.9%           | 0.21               | -17.1%                | -20.0%               | External | 1.00       | Not Rated          |
| Acorn Capital Inv Fund                           | ACQ      | 62.1               | 1.18            | 5.3%           | 1.22               | -3.8%                 | -13.7%               | External | na         | Not Rated          |
| Ryder Capital                                    | RYD      | 60.3               | 1.18            | 2.5%           | 1.44               | -18.0%                | -9.6%                | External | na         | Not Rated          |
| Naos Absolute Opportunities Company              | NAC      | 49.6               | 0.95            | 5.6%           | 1.03               | -8.3%                 | -9.6%                | External | 1.75       | Not Rated          |
| WAM Active Limited                               | WAA      | 49.6               | 1.08            | 5.3%           | 1.03               | 4.4%                  | 4.8%                 | External | 1.00       | Recommended        |
| Glennon Small Companies Fund                     | GC1      | 44.7               | 0.94            | 4.3%           | 1.04               | -9.6%                 | -9.0%                | External | 1.00       | Recommended        |
| Sandon Capital Investments                       | SNC      | 44.3               | 0.92            | 7.7%           | 0.98               | -6.2%                 | -5.5%                | External | 1.25       | Recommended        |
| Lion Select Group                                | LSX      | 42.0               | 0.28            | 0.0%           | 0.43               | -34.9%                | -8.6%                | External | 1.50       | Not Rated          |
| Katana Capital Limited                           | KAT      | 32.6               | 0.76            | 3.9%           | 0.88               | -14.0%                | -12.0%               | External | na         | Not Rated          |
| 8IP Emerging Companies                           | 8EC      | 30.8               | 0.75            | 9.3%           | 0.94               | -20.0%                | -12.2%               | External | 1.25       | Not Rated          |
| Barrack St Investments                           | BST      | 16.7               | 0.91            | 3.6%           | 1.10               | -17.3%                | -17.2%               | External | 1.00       | Recommended        |
| Bentley Capital                                  | BEL      | 7.5                | 0.10            | 10.1%          | 0.12               | -15.0%                | -27.0%               | External | na         | Not Rated          |
| Orion Equities                                   | OEQ      | 3.0                | 0.17            | 0.0%           | 0.24               | -29.8%                | -54.0%               | External | na         | Not Rated          |
| <b>Australian/International Shares - Blended</b> |          |                    |                 |                |                    |                       |                      |          |            |                    |
| Perpetual Investment Company                     | PIC      | 375.9              | 1.09            | 5.8%           | 1.11               | -2.1%                 | -4.7%                | External | 1.00       | Recommended+       |
| Cadence Capital                                  | CDM      | 345.9              | 1.08            | 7.4%           | 1.04               | 3.6%                  | 8.7%                 | External | 1.00       | Recommended+       |
| Clime Capital                                    | CAM      | 80.5               | 0.88            | 5.6%           | 0.88               | 0.0%                  | -6.4%                | External | na         | Not Rated          |
| Mercantile Investment Company                    | MVT      | 47.7               | 0.17            | 0.0%           | 0.19               | -12.6%                | -15.4%               | External | na         | Not Rated          |
| Sunvest Corporation                              | SVS      | 3.4                | 0.28            | 0.0%           | 0.39               | -28.2%                | -47.1%               | External | na         | Not Rated          |

## Pricing & Recommendations – International Shares & Specialist Focus

| All data as at 31 October 2018                 | ASX Code | Market Cap (\$M) * | Last Price (\$) | Dividend Yield | Pre-Tax NTA (\$)** | Pre-tax NTA Prem/Disc (\$) | 3 Year Avg Prem/Disc | M'ment   | M'ment Fee | IIR Rating    |
|--|----------|--------------------|-----------------|----------------|--------------------|----------------------------|----------------------|----------|------------|---------------|
| <b>International Shares - Diversified</b>      |          |                    |                 |                |                    |                            |                      |          |            |               |
| Magellan Global Trust                          | MGG      | 1,772.4            | 1.68            | 3.6%           | 1.68               | 0.0%                       | -0.3%                | External | 1.35       | Recommended + |
| MFF Capital Investments                        | MFF      | 1,444.5            | 2.67            | 1.1%           | 2.84               | -5.9%                      | -10.3%               | External | ***        | Not Rated     |
| VGI Partners Global Investments Limited        | VG1      | 658.0              | 2.37            | 0.0%           | 2.27               | 4.4%                       | 5.0%                 | External | 1.50       | Recommended + |
| Antipodes Global Investment Company Ltd        | APL      | 598.4              | 1.09            | 4.6%           | 1.15               | -5.2%                      | -2.9%                | External | 1.10       | Recommended   |
| Future Generation Global Investment Company    | FGG      | 525.0              | 1.34            | 0.7%           | 1.31               | 2.1%                       | -0.4%                | External | 0.00       | Recommended+  |
| Platinum Capital                               | PMC      | 514.0              | 1.79            | 5.6%           | 1.57               | 14.1%                      | 8.7%                 | External | 1.10       | Not Rated     |
| WAM Global Limited                             | WGB      | 435.9              | 2.06            | 0.0%           | 2.15               | -4.4%                      | -2.7%                | External | 1.25       | Recommended   |
| PM Capital Global Opportunities Fund           | PGF      | 416.1              | 1.19            | 3.0%           | 1.30               | -9.0%                      | -11.7%               | External | 1.00       | Recommended+  |
| Templeton Global Growth                        | TGG      | 282.7              | 1.28            | 6.3%           | 1.43               | -10.7%                     | -10.4%               | External | 1.00       | Recommended   |
| Pengana International Equities Limited         | PIA      | 275.8              | 1.09            | 6.4%           | 1.16               | -6.4%                      | -6.8%                | External | 1.23       | Recommended   |
| Evans & Partners Global Flagship Fund          | EGF      | 186.6              | 1.50            | 35.2%          | 1.55               | -3.2%                      | -2.7%                | External | 1.35       | Not Rated     |
| Ellerston Global Investments                   | EGL      | 105.6              | 0.96            | 4.2%           | 1.08               | -10.8%                     | -10.0%               | External | 0.75       | Recommended   |
| WCM Global Growth Limited                      | WQG      | 92.5               | 1.03            | 0.0%           | 1.21               | -14.9%                     | -8.4%                | External | 1.25       | Recommended + |
| Morphic Ethical Equities Fund                  | MEC      | 47.3               | 1.04            | 1.0%           | 1.11               | -6.5%                      | -5.5%                | External | 1.25       | Not Rated     |
| Fat Prophets Global Contrarian Fund            | FPC      | 38.2               | 0.85            | 0.0%           | 1.00               | -15.2%                     | -6.5%                | External | 1.25       | Not Rated     |
| <b>International Shares - Emerging Markets</b> |          |                    |                 |                |                    |                            |                      |          |            |               |
| Platinum Asia Investments                      | PAI      | 381.4              | 1.06            | 9.5%           | 1.01               | 4.2%                       | -0.3%                | External | 1.10       | Not Rated     |
| Evans & Partners Asia Fund                     | EAF      | 141.8              | 1.08            | 2.4%           | 1.10               | -1.8%                      | -2.6%                | External | 1.00       | Not Rated     |
| Ellerston Asian Investments                    | EAI      | 105.3              | 0.96            | 1.0%           | 1.00               | -3.6%                      | -9.0%                | External | 0.95       | Not Rated     |
| PM Capital Asian Opportunities Fund            | PAF      | 59.4               | 1.05            | 4.3%           | 1.07               | -1.5%                      | -9.8%                | External | 1.00       | Not Rated     |
| <b>International - Specialist</b>              |          |                    |                 |                |                    |                            |                      |          |            |               |
| Argo Global Listed Infrastructure              | ALI      | 267.1              | 1.89            | 2.0%           | 2.22               | -15.1%                     | -11.7%               | External | 1.20       | Not Rated     |
| Evans & Partners Global Disruption Fund        | EGD      | 253.1              | 1.98            | 2.0%           | 1.95               | 1.5%                       | 3.8%                 | External | 1.28       | Recommended   |
| Tribeca Global Natural Resources Limited       | TGF      | 155.0              | 2.46            | 0.0%           | 2.50               | -1.5%                      | -1.5%                | External | 1.50       | Recommended   |
| Global Value Fund                              | GVF      | 153.6              | 1.04            | 6.1%           | 1.08               | -3.5%                      | -1.6%                | External | 1.50       | Not Rated     |
| Zeta Resources                                 | ZER      | 82.3               | 0.42            | 0.0%           | 0.42               | -1.8%                      | -18.2%               | External | 0.50       | Not Rated     |
| Global Masters Fund                            | GFL      | 22.5               | 2.10            | 0.0%           | 2.34               | -10.2%                     | -8.5%                | Internal | 0.00       | Recommended+  |
| Fat Prophets Global Property Fund              | FPP      | 14.9               | 0.99            | 2.4%           | 1.11               | -11.1%                     | -1.8%                | External | 1.00       | Not Rated     |
| Aurora Global Income Trust                     | AIB      | 1.7                | 0.23            | 11.8%          | 0.20               | 15.0%                      | -5.8%                | External | 1.33       | Not Rated     |
| <b>Fixed Income Funds</b>                      |          |                    |                 |                |                    |                            |                      |          |            |               |
| MCP Master Income Trust                        | MXT      | 756.5              | 2.08            | 5.1%           | 2.00               | 4.0%                       | 3.1%                 | External | 0.60       | Recommended + |
| NB Global Corporate Income Trust               | NBI      | 428.5              | 2.07            | 0.0%           | 1.97               | 5.1%                       | 3.0%                 | External | 0.85       | Recommended + |
| Gryphon Capital Income Trust                   | GCI      | 175.3              | 2.00            | 1.6%           | 2.00               | 0.0%                       | -0.2%                | External | 0.72       | Recommended   |
| <b>Private Equity Funds</b>                    |          |                    |                 |                |                    |                            |                      |          |            |               |
| Cordish Dixon Private Equity Fund 2            | CD2      | 120.9              | 2.19            | 12.3%          | 2.24               | -2.2%                      | 2.7%                 | External | 2.33       | Recommended   |
| Cordish Dixon Private Equity Fund 3            | CD3      | 116.7              | 1.62            | 0.0%           | 1.65               | -1.8%                      | 2.9%                 | External | 2.33       | Recommended   |
| Bailador Technology Investments                | BTI      | 95.0               | 0.79            | 0.0%           | 1.16               | -31.9%                     | -16.6%               | External | 1.75       | Recommended+  |
| Cordish Dixon Private Equity Fund 1            | CD1      | 69.8               | 1.79            | 24.0%          | 1.81               | -6.1%                      | 3.7%                 | External | 2.33       | Recommended   |
| <b>Absolute Return Funds</b>                   |          |                    |                 |                |                    |                            |                      |          |            |               |
| L1 Long Short Fund Limited                     | LSF      | 1,010.6            | 1.52            | 0.0%           | 1.60               | -5.1%                      | 3.1%                 | External | 1.40       | Recommended + |
| Australian Leaders Fund Limited                | ALF      | 261.3              | 1.00            | 2.0%           | 1.18               | -15.7%                     | -1.4%                | External | na         | Not Rated     |
| Absolute Equity Performance Fund               | AEG      | 115.7              | 1.14            | 6.1%           | 1.10               | 3.4%                       | 3.5%                 | External | na         | Not Rated     |
| Contrarian Value Fund Limited                  | CVF      | 75.0               | 1.07            | 8.0%           | 1.23               | -13.4%                     | -7.7%                | External | 1.00       | Not Rated     |
| Watermark Market Neutral Fund                  | WMK      | 71.4               | 0.82            | 3.1%           | 0.93               | -12.4%                     | -5.2%                | External | 1.00       | Not Rated     |
| Watermark Global Leaders Fund Limited          | WGF      | 65.2               | 0.88            | 0.9%           | 1.05               | -16.7%                     | -11.9%               | External | 1.20       | Not Rated     |
| Monash Absolute Investment Company Limited     | MA1      | 35.4               | 0.80            | 1.3%           | 0.94               | -15.3%                     | -10.2%               | External | 1.50       | Not Rated     |
| Alternative Investment Trust                   | AIQ      | 11.2               | 0.09            | 0.0%           | 0.09               | -4.2%                      | -12.9%               | External | na         | Not Rated     |
| Hastings High Yield Fund                       | HHY      | 5.2                | 0.06            | 0.0%           | 0.08               | -16.7%                     | -13.6%               | External | na         | Not Rated     |
| Aurora Absolute Return Fund                    | ABW      | 1.6                | 0.20            | 9.4%           | 0.31               | -36.6%                     | -14.7%               | External | na         | Not Rated     |
| <b>Other Specialist</b>                        |          |                    |                 |                |                    |                            |                      |          |            |               |
| Blue Sky Alternatives Access Fund              | BAF      | 172.0              | 0.84            | 9.5%           | 1.11               | -24.2%                     | -1.9%                | External | 1.20       | Not Rated     |
| Duxton Water Limited                           | D20      | 143.3              | 1.32            | 5.4%           | 1.36               | -2.9%                      | -5.2%                | External | 0.85       | Not Rated     |
| URB Investments                                | URB      | 71.5               | 0.98            | 1.5%           | 1.06               | -8.0%                      | -3.8%                | External | 0.50       | Recommended   |
| Thorney Technologies Ltd                       | TEK      | 55.3               | 0.22            | 0.0%           | 0.25               | -14.0%                     | 2.9%                 | External | 0.75       | Not Rated     |
| Lowell Resources Fund                          | LRT      | 13.7               | 4.90            | 0.0%           | 6.06               | -19.1%                     | -9.6%                | External | 2.16       | Not Rated     |

\*Based on fully paid ordinary shares available for trade.

\*\*Pre-tax NTA includes tax paid on realised gains.

\*\*\*MFF pays a flat base management fee of \$1m per quarter and a potential \$1m pa fee subject to certain performance criteria.

Source: ASX/IRESS

## Performance – Australian Share Focus

| All data as at 31 October 2018                   |          | NTA (plus dividends) Return () |        |       |       |       | Share Price (plus dividends) Return () |        |       |       |       | Benchmark  |
|--|----------|--------------------------------|--------|-------|-------|-------|--|--------|-------|-------|-------|--|
|  | ASX Code | 1 Mth                          | 3 Mths | 1 yr  | 3 yrs | 5 yrs | 1 Mth                                  | 3 Mths | 1 yr  | 3 yrs | 5 yrs |  |
| <b>Australian Shares - Large Cap</b>             |          |                                |        |       |       |       |  |        |       |       |       |  |
| Australian Foundation Investment Company         | AFI      | -6.1                           | -6.2   | 1.7   | 5.9   | 4.3   | -2.9                                   | -2.1   | 5.8   | 5.5   | 4.2   | S&P/ASX 200 Acc Index  |
| Argo Investments                                 | ARG      | -5.5                           | -5.7   | 1.4   | 6.3   | 5.0   | -2.6                                   | -3.7   | 1.3   | 4.0   | 5.5   | S&P/ASX 200 Acc Index  |
| Milton Corporation                               | MLT      | -4.6                           | -3.8   | 2.9   | 6.2   | 5.3   | -4.8                                   | -4.5   | 0.9   | 5.3   | 4.9   | All Ordinaries Acc Index   |
| BKI Investment Company                           | BKI      | -6.1                           | -5.2   | -1.1  | 3.6   | 3.0   | 0.3                                    | -1.8   | -3.2  | 1.8   | 4.2   | S&P/ASX 300 Acc Index  |
| Australian United Investment                     | AUI      | -6.1                           | -5.5   | 3.0   | 7.8   | 4.8   | -2.0                                   | -2.8   | 2.9   | 8.4   | 5.7   | ASX 300 Acc Index  |
| Diversified United Investments                   | DUI      | -6.0                           | -4.9   | 6.8   | 9.8   | 6.8   | -3.1                                   | -2.1   | 7.1   | 9.7   | 7.6   | ASX 300 Acc Index  |
| WAM Leaders Limited                              | WLE      | -4.5                           | -5.3   | -1.1  | na    | na    | -5.8                                   | -5.8   | 4.0   | na    | na    | S&P/ASX 200 Acc Index  |
| Djerriwarrh Investments                          | DJW      | -6.4                           | -7.0   | -0.3  | 5.1   | 2.6   | -5.8                                   | -6.9   | -2.0  | -2.6  | -1.3  | S&P/ASX 200 Acc Index  |
| Whitefield Limited                               | WHF      | -6.5                           | -6.7   | -2.1  | 4.7   | 5.6   | -4.5                                   | -3.2   | 0.6   | 5.8   | 5.7   | S&P/ASX 200 Industrials Acc (XJOAI) Index                                  |
| Plato Income Maximiser                           | PL8      | -6.0                           | -6.5   | 1.6   | na    | na    | -2.4                                   | -2.9   | -4.4  | na    | na    | S&P/ASX 200 Franking Credit Adjusted Daily Total Return Index (Tax-exempt) |
| AMCIL Limited                                    | AMH      | -7.1                           | -6.0   | 3.1   | 4.7   | 5.5   | -6.5                                   | -6.6   | 3.5   | 4.7   | 3.8   | S&P/ASX 200 Acc Index  |
| Wealth Defender Equities                         | WDE      | -6.4                           | -4.4   | 0.9   | 3.4   | na    | -1.1                                   | 9.2    | 13.1  | 5.5   | na    | na   |
| Century Australia                                | CYA      | -5.5                           | -5.5   | 2.1   | 7.0   | 5.1   | -6.2                                   | -4.7   | 1.0   | 7.9   | 5.2   | S&P/ASX 300 Acc Index  |
| Concentrated Leaders Fund                        | CLF      | -6.4                           | -7.7   | 1.2   | 7.5   | 5.3   | -6.4                                   | -3.8   | 5.6   | 9.8   | 2.4   | S&P ASX 200 Acc Index  |
| Ironbark Capital                                 | IBC      | -1.1                           | -0.1   | 2.7   | 3.9   | 3.0   | -3.0                                   | -2.3   | -2.1  | 4.7   | 2.3   | na   |
| Flagship Investments                             | FSI      | -10.3                          | -6.3   | 1.3   | 5.4   | 5.4   | -4.2                                   | 1.2    | 8.3   | 11.3  | 7.5   | All Ordinaries Index   |
| Australian Governance & Ethical Index Fund       | AGM      | -5.4                           | -5.4   | na    | na    | na    | -6.1                                   | -9.6   | na    | na    | na    | S&P/ASX 100 Acc Index  |
| Evans & Partners Australian Flagship Fund        | EFF      | -6.9                           | -6.3   | na    | na    | na    | 0.6                                    | 0.6    | na    | na    | na    | S&P/ASX 200 Acc Index  |
| CBG Capital                                      | CBC      | -9.3                           | -7.3   | 5.1   | 3.2   | na    | 3.6                                    | 8.3    | 15.0  | 7.6   | na    | S&P/ASX 200 Acc Index  |
| Aurora Property Buy Write Inc. Trust             | AUP      | 1.7                            | 4.9    | -17.8 | -7.6  | -1.2  | -16.5                                  | -27.9  | -49.4 | -21.0 | -10.2 | RBA Cash Rate  |
| <b>Australian Shares - Mid/Small Cap</b>         |          |                                |        |       |       |       |  |        |       |       |       |  |
| WAM Capital                                      | WAM      | -6.4                           | -4.5   | 1.8   | 7.6   | 7.9   | -2.0                                   | 0.4    | 2.8   | 13.2  | 11.6  | All Ordinaries Acc Index   |
| Carlton Investments                              | CIN      | -7.9                           | -5.1   | -1.8  | 3.6   | 7.9   | -6.2                                   | -2.6   | 1.5   | 3.4   | 8.4   | S&P/ASX 200 Acc Index  |
| Future Generation Investment Fund                | FGX      | -7.3                           | -6.8   | 1.5   | 4.0   | na    | -5.0                                   | -1.7   | 14.8  | 8.4   | na    | All Ordinaries Acc Index   |
| Mirrabooka Investments                           | MIR      | -7.8                           | -5.2   | 4.5   | 6.6   | 7.6   | -0.4                                   | -0.4   | 6.9   | 7.9   | 6.3   | S&P/ASX Mid Cap 50's Acc Index, S&P/ASX Small Ordinaries Acc Index         |
| QV Equities                                      | QVE      | -6.6                           | -8.1   | -2.5  | 5.1   | na    | -8.5                                   | -8.2   | -17.2 | 4.3   | na    | na   |
| WAM Research                                     | WAX      | -8.7                           | -5.9   | 2.1   | 7.3   | 8.3   | -9.6                                   | -2.4   | -0.3  | 13.5  | 11.5  | All Ordinaries Acc Index   |
| WAM Microcap Limited                             | WMI      | -8.9                           | -5.1   | 5.6   | na    | na    | -8.8                                   | -6.2   | -0.4  | na    | na    |  |
| Forager Australian Shares Fund*                  | FOR      | -5.8                           | -8.8   | -7.7  | 7.7   | 9.6   | -7.3                                   | -16.3  | -18.0 | na    | na    | 8% Absolute  |
| Westoz Investment Company                        | WIC      | -5.5                           | -5.7   | 4.0   | 12.6  | 3.7   | -6.1                                   | -7.7   | 6.7   | 15.5  | 5.1   | Absolute return focus  |
| Thorney Opportunities                            | TOP      | -12.8                          | -8.1   | -6.8  | 10.5  | 12.0  | -13.1                                  | -5.5   | -8.7  | 9.1   | 3.1   | na   |
| Naos Small Cap Opportunities Company Limited     | NSC      | -6.5                           | -2.4   | -9.7  | -0.3  | -1.2  | -8.2                                   | -1.6   | -13.9 | -1.9  | -1.3  | ASX All Ordinaries Acc Index   |
| Spheria Emerging Companies                       | SEC      | -6.7                           | -3.9   | na    | na    | na    | -3.8                                   | -7.0   | -9.8  | na    | na    | S&P/ASX Small Ords Acc Index   |
| Contango Income Generator                        | CIE      | -9.9                           | -4.3   | -2.4  | 3.9   | na    | -3.3                                   | -0.8   | 0.4   | 3.3   | na    | All Ordinaries Acc Index   |
| Naos Emerging Opp Company                        | NCC      | -5.8                           | -0.4   | -7.3  | 9.7   | 3.9   | -3.9                                   | 0.8    | -11.5 | 12.5  | 6.9   | Small Ordinaries Acc Index (XSOAI)   |
| Ozgrowth Limited                                 | OZG      | -6.6                           | -9.2   | -0.6  | 12.4  | 1.8   | 0.0                                    | -9.0   | 2.8   | 11.2  | 3.8   | Absolute return focus  |
| Acorn Capital Inv Fund                           | ACQ      | -7.4                           | -9.5   | 8.7   | 12.1  | na    | -3.6                                   | 2.5    | 23.9  | 19.2  | na    | na   |
| Ryder Capital                                    | RYD      | -5.3                           | -6.4   | 6.4   | 13.8  | na    | -4.0                                   | -4.0   | -0.8  | 5.7   | na    | na   |
| Naos Absolute Opportunities Coy.                 | NAC      | -8.8                           | -5.2   | -1.9  | 2.8   | na    | -6.4                                   | -0.2   | -2.4  | 3.6   | na    | na   |
| WAM Active Limited                               | WAA      | -3.7                           | -2.5   | 2.4   | 7.2   | 5.4   | -4.0                                   | -2.8   | 0.2   | 9.5   | 3.7   | All Ordinaries Acc Index   |
| Glennon Small Companies Fund                     | GC1      | -12.6                          | -12.6  | -0.2  | 4.5   | na    | -6.0                                   | -6.2   | 5.5   | 1.3   | na    | ASX Small Ords Acc Index   |
| Sandon Capital Investments                       | SNC      | -3.8                           | 0.4    | 8.2   | 7.8   | na    | -2.1                                   | 1.6    | -0.6  | 10.3  | na    | na   |
| Lion Select Group                                | LSX      | 48.3                           | 38.7   | 26.5  | 14.0  | -6.8  | -6.7                                   | -9.7   | -26.3 | 11.0  | -12.6 | na   |
| Katana Capital Limited                           | KAT      | -7.0                           | -8.3   | 2.3   | 5.3   | 2.1   | -1.0                                   | 0.3    | 4.6   | 2.6   | 4.1   | na   |
| 8IP Emerging Companies                           | 8EC      | -2.3                           | -8.9   | -14.1 | na    | na    | -8.2                                   | -9.3   | -19.9 | na    | na    | RBA Cash Rate + 2%   |
| Barrack St Investments                           | BST      | -11.9                          | -5.6   | 1.8   | 1.7   | na    | -11.7                                  | -3.4   | 2.8   | 3.4   | na    | All Ordinaries Accum Index   |
| Bentley Capital                                  | BEL      | -5.7                           | -6.2   | -14.5 | -16.3 | -8.7  | -1.0                                   | -10.0  | -1.8  | -3.4  | 1.3   | na   |
| Orion Equities                                   | OEQ      | -0.1                           | -10.2  | -21.9 | -21.6 | -13.6 | 6.3                                    | -15.0  | 3.0   | -1.8  | -5.0  | na   |
| <b>Australian/International Shares - Blended</b> |          |                                |        |       |       |       |  |        |       |       |       |  |
| Perpetual Investment Company                     | PIC      | -1.9                           | -1.7   | 3.3   | 6.6   | na    | -3.2                                   | -6.7   | 4.5   | 8.0   | na    | na   |
| Cadence Capital                                  | CDM      | -10.0                          | -12.7  | -9.0  | -2.3  | 1.6   | -10.4                                  | -14.5  | -9.7  | -3.9  | 2.1   | All Ordinaries Acc Index   |
| Clime Capital                                    | CAM      | -8.9                           | -5.7   | 4.6   | 4.1   | 0.3   | -5.6                                   | 2.8    | 9.7   | 6.3   | 1.6   | na   |
| Mercantile Investment Company                    | MVT      | -8.8                           | -7.5   | -0.9  | 5.1   | 4.8   | -5.6                                   | -2.9   | 6.3   | 8.0   | 5.5   | na   |
| Sunvest Corporation                              | SVS      | -7.1                           | -11.4  | -30.4 | 2.7   | -13.2 | 16.7                                   | -1.8   | 3.7   | 5.3   | -1.0  | na   |

## Performance – International Shares & Specialist Focus

| All data as at 31 October 2018                 | ASX Code | NTA (plus dividends) Return (p.a) |        |       |       |       | Share Price (plus dividends) Return (p.a) |        |       |       |       | Benchmark   |
|--|----------|-----------------------------------|--------|-------|-------|-------|---|--------|-------|-------|-------|---|
|  |          | 1 Mth                             | 3 Mths | 1 yr  | 3 yrs | 5 yrs | 1 Mth                                     | 3 Mths | 1 yr  | 3 yrs | 5 yrs |   |
| <b>International Shares - Diversified</b>      |          |                                   |        |       |       |       |   |        |       |       |       |   |
| Magellan Global Trust                          | MGG      | -3.0                              | 2.4    | 13.1  | na    | na    | -3.4                                      | 6.0    | 10.3  | na    | na    | MSCI World Net Total Return A\$ Index                                   |
| MFF Capital Investments                        | MFF      | -6.9                              | 0.1    | 20.9  | 10.8  | 18.3  | -6.1                                      | 1.3    | 30.5  | 13.4  | 15.7  | na  |
| VGI Partners Global Investments Limited        | VG1      | 0.4                               | 3.2    | 11.3  | na    | na    | -5.2                                      | 0.9    | 11.3  | na    | na    | na  |
| Antipodes Global Investment Company Ltd        | APL      | -5.8                              | -5.9   | -3.6  | na    | na    | -0.4                                      | -2.2   | -9.2  | na    | na    | MSCI All Country World Net Index (AUD)                                  |
| Future Generation Global Investment Company    | FGG      | -4.6                              | -1.6   | 8.8   | 6.8   | na    | -2.5                                      | -3.2   | 20.0  | 7.7   | na    | MSCI World Index AUD  |
| Platinum Capital                               | PMC      | -5.8                              | -7.1   | -7.0  | 4.0   | 6.2   | -4.0                                      | -3.7   | -1.0  | 4.2   | 7.3   | MSCI All Country World Net Index in A\$                                 |
| WAM Global Limited                             | WGB      | -4.5                              | -1.4   | na    | na    | na    | -5.5                                      | -5.1   | na    | na    | na    | MSCI World Index, Net, AUD  |
| PM Capital Global Opportunities Fund           | PGF      | -5.3                              | -7.6   | 1.8   | 6.1   | na    | -8.5                                      | -7.6   | 6.0   | 7.8   | na    | na  |
| Templeton Global Growth                        | TGG      | -6.5                              | -5.8   | -1.5  | 2.6   | 6.1   | -9.2                                      | -5.1   | -3.4  | 3.8   | 4.7   | MSCI All Country World Index  |
| Pengana International Equities Limited         | PIA      | -3.6                              | -3.5   | 2.6   | -0.1  | 6.5   | -5.6                                      | -3.6   | -2.8  | 2.4   | 8.3   | MSCI Total Return Index, Net Dividends Reinvested in Australian dollars |
| Evans & Partners Global Flagship Fund          | EGF      | -1.9                              | -0.6   | na    | na    | na    | -3.2                                      | -2.6   | na    | na    | na    | na  |
| Ellerston Global Investments                   | EGI      | -9.1                              | -6.6   | -7.7  | 1.5   | na    | -11.5                                     | -7.3   | -9.5  | -1.0  | na    | MSCI World Index (Local)  |
| WCM Global Growth Limited                      | WQG      | -7.3                              | -1.3   | 9.7   | na    | na    | -8.0                                      | -6.4   | 2.0   | na    | na    | MSCI AWCI ex Australia, AUD   |
| Morphic Ethical Equities Fund                  | MEC      | -5.4                              | -4.2   | -1.0  | na    | na    | 1.0                                       | 0.5    | -3.7  | na    | na    | MSCI All Countries World Daily Total Return Net Index                   |
| Fat Prophets Global Contrarian Fund            | FPC      | -8.8                              | -9.3   | -14.6 | na    | na    | -7.6                                      | -6.6   | -22.7 | na    | na    | Increase in value of investment portfolio above previous high           |
| <b>International Shares - Emerging Markets</b> |          |                                   |        |       |       |       |   |        |       |       |       |   |
| Platinum Asia Investments                      | PAI      | -7.5                              | -9.9   | -12.6 | 3.4   | na    | -11.7                                     | -9.5   | -4.3  | 4.4   | na    | na  |
| Evans & Partners Asia Fund                     | EAF      | -9.8                              | -10.6  | na    | na    | na    | -7.7                                      | -12.9  | na    | na    | na    | MSCI AC Asia ex Japan Index   |
| Ellerston Asian Investments                    | EAI      | -9.1                              | -11.2  | -13.9 | -0.5  | na    | -9.0                                      | -6.8   | -5.0  | -0.9  | na    | na  |
| PM Capital Asian Opportunities Fund            | PAF      | -10.3                             | -14.4  | -14.7 | 1.2   | na    | -9.5                                      | -11.0  | -9.7  | 7.1   | na    | na  |
| <b>International - Specialist</b>              |          |                                   |        |       |       |       |   |        |       |       |       |   |
| Argo Global Listed Infrastructure              | ALI      | 0.5                               | 2.1    | 6.6   | 5.1   | na    | -2.1                                      | 2.1    | 6.9   | 0.8   | na    | na  |
| Evans & Partners Global Disruption Fund        | EGD      | -10.6                             | -5.3   | 14.9  | na    | na    | -7.9                                      | -4.3   | 12.1  | na    | na    | na  |
| Tribeca Global Natural Resources Limited       | TGF      | na                                | na     | na    | na    | na    | na  | na     | na    | na    | na    | Bloomberg AusBond Bill Index  |
| Global Value Fund                              | GVF      | -1.4                              | 0.4    | 0.7   | 2.7   | na    | -4.1                                      | -1.8   | -4.6  | 6.2   | na    | BBSW 1 year swap rate + 4%  |
| Zeta Resources                                 | ZER      | -17.2                             | -22.9  | -6.5  | 25.1  | -13.0 | -1.2                                      | 2.5    | 3.7   | 18.4  | -4.0  | na  |
| Global Masters Fund                            | GFL      | -3.6                              | 3.1    | 9.9   | 9.3   | 12.7  | 2.9                                       | 2.4    | -6.7  | 8.1   | 14.9  | S&P 500 US Index  |
| Fat Prophets Global Property Fund              | FPP      | -2.2                              | -0.9   | 6.8   | na    | na    | -2.5                                      | -6.2   | -5.8  | na    | na    | Blend of domestic & Int REIT Indices                                    |
| Aurora Global Income Trust                     | AIB      | -11.1                             | -51.5  | -62.7 | -33.9 | -20.3 | 4.5                                       | 2.8    | -55.4 | -30.1 | -18.1 | UBS Australia Bank Bill Index   |
| <b>Fixed Income Funds</b>                      |          |                                   |        |       |       |       |   |        |       |       |       |   |
| MCP Master Income Trust                        | MXT      | 0.4                               | 1.3    | 5.6   | na    | na    | 0.9                                       | 1.8    | 4.9   | na    | na    | RBA Cash Rate + 3.25%   |
| NB Global Corporate Income Trust               | NBI      | -1.5                              | na     | na    | na    | na    | 2.5                                       | na     | na    | na    | na    | ICE BofAML Global High Yield Constrained                                |
| Gryphon Capital Income Trust                   | GCI      | 0.4                               | 1.1    | na    | na    | na    | 2.0                                       | 1.1    | na    | na    | na    | RBA Cash Rate + 3.5%  |
| <b>Private Equity Funds</b>                    |          |                                   |        |       |       |       |   |        |       |       |       |   |
| Cordish Dixon Private Equity Fund 2            | CD2      | 0.9                               | 7.7    | 21.6  | 6.6   | 11.7  | 1.9                                       | 1.4    | 15.1  | 3.7   | 10.4  | Absolute Return w H/W Mark  |
| Cordish Dixon Private Equity Fund 3            | CD3      | 1.9                               | 5.8    | 10.0  | na    | na    | 5.2                                       | 8.7    | 3.8   | na    | na    | 8 Absolute  |
| Bailador Technology Investments                | BTI      | 0.0                               | 4.5    | 7.4   | 2.0   | na    | 0.0                                       | -2.3   | -12.4 | -11.6 | na    | 8% p.a. compound  |
| Cordish Dixon Private Equity Fund 1            | CD1      | 1.1                               | 6.1    | 19.5  | 8.0   | 12.4  | 5.3                                       | 14.0   | 16.6  | 5.8   | 10.6  | na  |
| <b>Absolute Return Funds</b>                   |          |                                   |        |       |       |       |   |        |       |       |       |   |
| L1 Long Short Fund Limited                     | LSF      | -3.9                              | -10.9  | na    | na    | na    | -7.9                                      | -21.2  | na    | na    | na    | Previous High Water Mark  |
| Australian Leaders Fund Limited                | ALF      | -1.7                              | -4.1   | -0.9  | -0.2  | 0.1   | -5.2                                      | -2.5   | -4.8  | -6.9  | -5.2  | All Ordinaries Acc Index  |
| Absolute Equity Performance Fund               | AEG      | -7.0                              | -1.5   | 4.8   | na    | na    | -6.2                                      | -1.4   | 10.2  | na    | na    | na  |
| Contrarian Value Fund Limited                  | CVF      | -5.4                              | -7.2   | 12.3  | 11.4  | na    | -7.4                                      | -10.4  | 6.6   | 7.5   | na    | na  |
| Watermark Market Neutral Fund                  | WMK      | -2.1                              | -3.6   | 1.5   | 1.1   | 2.7   | -1.8                                      | 1.2    | -7.2  | -0.2  | 0.1   | na  |
| Watermark Global Leaders Fund Limited          | WGF      | -2.8                              | -2.1   | 0.7   | na    | na    | 1.7                                       | -2.0   | -6.1  | na    | na    | RBA Cash Rate   |
| Monash Absolute Investment Company Limited     | MA1      | -6.7                              | -5.7   | -1.3  | na    | na    | -5.9                                      | -9.6   | -2.5  | na    | na    | na  |
| Alternative Investment Trust                   | AIQ      | 1.0                               | 1.5    | -2.0  | -4.0  | 9.7   | 0.0                                       | 5.9    | 0.0   | 3.5   | 12.9  | na  |
| Hastings High Yield Fund                       | HHY      | -24.7                             | -16.6  | -37.8 | -11.8 | 1.5   | -8.6                                      | -1.5   | -33.3 | -12.3 | 11.3  | na  |
| Aurora Absolute Return Fund                    | ABW      | -6.8                              | -44.5  | -52.5 | -29.3 | -18.4 | -47.3                                     | -53.3  | -55.0 | -38.5 | -25.1 | RBA Cash Rate   |
| <b>Other Specialist</b>                        |          |                                   |        |       |       |       |   |        |       |       |       |   |
| Blue Sky Alternatives Access Fund              | BAF      | 0.4                               | 1.6    | 5.4   | 0.6   | na    | -5.6                                      | 3.8    | -23.4 | -4.0  | na    | na  |
| Duxton Water Limited                           | D20      | 1.2                               | 4.7    | 27.9  | na    | na    | -2.1                                      | 10.7   | 34.0  | na    | na    | 8% Absolute   |
| URB Investments                                | URB      | -2.8                              | 1.9    | 4.4   | na    | na    | -1.5                                      | 3.1    | -2.9  | na    | na    | 8% increase in NTA (after ordinary dividends)                           |
| Thorney Technologies Ltd                       | TEK      | -10.1                             | -7.4   | -0.4  | na    | na    | -10.4                                     | -17.3  | -17.3 | na    | na    | Increase in NAV   |

| All data as at 31 October 2018             | ASX Code | NTA (plus dividends) Return (p.a) |        |       |       |       | Share Price (plus dividends) Return (p.a) |        |      |       |       | Benchmark           |
|--|----------|-----------------------------------|--------|-------|-------|-------|---|--------|------|-------|-------|---------------------|
|  |          | 1 Mth                             | 3 Mths | 1 yr  | 3 yrs | 5 yrs | 1 Mth                                     | 3 Mths | 1 yr | 3 yrs | 5 yrs |                     |
| <b>International Shares - Diversified</b>  |          |                                   |        |       |       |       |   |        |      |       |       |                     |
| Lowell Resources Fund**                    | LRT      | -11.7                             | -22.5  | -29.7 | 5.9   | -0.1  | -11.7                                     | -26.9  | na   | na    | na    | 10% Absolute Return |
| <b>Benchmark Returns</b>                   |          |                                   |        |       |       |       |   |        |      |       |       |                     |
| S&P/ASX 50 Accumulation Index              | XFLAI    | na                                | na     | na    | na    | na    | -5.4                                      | -5.8   | 2.7  | 7.3   | 5.1   | na                  |
| S&P/ASX 200 Accumulation Index             | XJOAI    | na                                | na     | na    | na    | na    | -6.1                                      | -5.9   | 2.9  | 8.2   | 6.0   | na                  |
| S&P/ASX 300 Accumulation Index             | XKQAI    | na                                | na     | na    | na    | na    | -6.2                                      | -6.0   | 2.9  | 8.2   | 6.0   | na                  |
| All Ordinaries Accumulation Index          | XAOAI    | na                                | na     | na    | na    | na    | -6.5                                      | -5.9   | 3.1  | 8.3   | 6.2   | na                  |
| Small Ordinaries Accumulation Index        | XSOAI    | na                                | na     | na    | na    | na    | -9.6                                      | -7.7   | 2.6  | 10.5  | 6.0   | na                  |
| S&P/ASX 200 Industrials Accumulation Index | XJIAI    | na                                | na     | na    | na    | na    | -5.9                                      | -5.9   | 0.2  | 6.4   | 6.6   | na                  |
| S&P/ASX 200 Resources Accumulation Index   | XMJAI    | na                                | na     | na    | na    | na    | -5.2                                      | -5.9   | 9.8  | 16.4  | 6.2   | na                  |
| RBA Cash Rate at 31 October 2018: 1.5%     |          |                                   |        |       |       |       |   |        |      |       |       |                     |

\*FOR only listed in December 2016. Pre-tax NTA + Dividends performance includes pre-listing performance. Share price performance is from listing.

\*\*LRT only listed in March 2018. Pre-tax NTA + Distributions performance includes pre-listing performance. Share price performance is from listing.

Source: ASX/IRESS

Note: Share Price and NTA are adjusted using adjustment factors provided by IRESS.

## ASX Active ETFs

### About ASX Active ETFs

Active ETFs are a relatively new type of exchange traded product (ETP) traded on the ASX. While traditional exchange traded funds (ETFs) adopt passive strategies that synthetically track the performance of an index or other benchmark, Active ETFs are actively managed funds. The legal structure is the same as a traditional managed fund, but the units can be bought and sold on the ASX just like shares. Unlike listed investment companies, Active ETFs are open ended with the manager acting as market maker. This ensures the units trade close to net asset value. The manager issues new units as required to meet market demand.

### Pricing & Rating

| All data as at 31 October 2018                                | ASX Code | Market Cap (\$M) | Last Price (\$) | Dividend Yield | NAV (\$) | M'ment Fee | IIR Rating    |
|---|----------|------------------|-----------------|----------------|----------|------------|---------------|
| <b>Australian Share Strategies</b>                            |          |                  |                 |                |          |            |               |
| Aurora Dividend Income Trust                                  | AOD      | 6.3              | 0.56            | 6.1%           | 0.50     | 1.30       | Not Rated     |
| Betashares Aus Top20 Equity Yield Max Fund                    | YMAX     | 316.3            | 8.15            | 9.4%           | na       | 0.59       | Not Rated     |
| Betashares Australian Dividend Harvester Fund                 | HVST     | 161.5            | 14.64           | 11.5%          | na       | 0.65       | Not Rated     |
| BetaShares Australian Equities Bear Hedge Fund                | BEAR     | 47.7             | 14.27           | 0.0%           | na       | 1.19       | Not Rated     |
| Betashares Australian Equities Strong Bear Hedge Fund         | BBOZ     | 80.6             | 15.50           | 0.0%           | na       | 1.19       | Not Rated     |
| Betashares Geared Australian Equity Fund                      | GEAR     | 83.3             | 20.49           | 8.0%           | na       | 0.80       | Not Rated     |
| Betashares Managed Risk Australian Share Fund                 | AUST     | 26.6             | 15.52           | 4.7%           | na       | 0.39       | Not Rated     |
| BetaShares Active Australian Hybrids Fund                     | HBRD     | 179.2            | 10.02           | 3.1%           | na       | 0.55       | Not Rated     |
| K2 Australian Small Cap Fund                                  | KSM      | 25.3             | 2.35            | 7.3%           | 2.34     | 2.05       | Recommended   |
| BetaShares Australian Small Companies Fund (Managed Fund)     | SMML     | 23.4             | 3.10            | 14.1%          | na       | 0.39       | Not Rated     |
| Switzer Dividend Growth Fund                                  | SWTZ     | 70.5             | 2.38            | 6.6%           | 2.39     | 0.89       | Recommended   |
| BetaShares Legg Mason Real Income Fund (Managed Fund)         | RINC     | 15.2             | 8.26            | 2.2%           | na       | 0.85       | Not Rated     |
| Einvest Income Generator Fund                                 | EIGA     | 19.9             | 3.84            | 1.3%           | na       | 0.65       | Recommended + |
| <b>International Share/Security Strategies</b>                |          |                  |                 |                |          |            |               |
| AMP Capital Global Infrastructure Securities Fund (Unhedged)  | GLIN     | 20.7             | 2.51            | 2.3%           | na       | 0.95       | Not Rated     |
| AMP Capital Global Property Securities Fund (Unhedged)        | RENT     | 16.0             | 2.51            | 1.4%           | na       | 0.99       | Not Rated     |
| BetaShares US Equities Strong Bear Currency Hedged            | BBUS     | 79.9             | 5.10            | 0.0%           | na       | 1.38       | Not Rated     |
| BetaShares Geared U.S. Equity Fund - Currency Hedged          | GGUS     | 15.7             | 12.10           | 1.0%           | na       | 0.74       | Not Rated     |
| Betashares Managed Risk Global Share Fund                     | WRLD     | 41.3             | 12.10           | 1.5%           | na       | 0.39       | Not Rated     |
| BetaShares S&P 500 Yield Maximiser Fund                       | UMAX     | 88.7             | 19.26           | 4.4%           | na       | 0.59       | Not Rated     |
| BetaShares Legg Mason Equity Income Fund (Managed Fund)       | EINC     | 17.7             | 7.62            | 1.0%           | na       | 0.85       | Not Rated     |
| K2 Global Equities Fund                                       | KII      | 12.8             | 2.57            | 0.0%           | 2.61     | 2.05       | Not Rated     |
| Magellan Global Equities Fund                                 | MGE      | 1,152.5          | 3.30            | 2.9%           | 3.33     | 1.35       | Not Rated     |
| Magellan Global Equities Fund (Currency Hedged)               | MHG      | 67.4             | 3.04            | 3.9%           | 3.07     | 1.35       | Not Rated     |
| Montgomery Global Equities Fund                               | MOGL     | 86.3             | 3.32            | 2.6%           | 3.38     | 1.32       | Not Rated     |
| Platinum International Fund                                   | PIXX     | 281.6            | 4.50            | 14.2%          | na       | 1.76       | Not Rated     |
| Platinum Asia Fund  | PAXX     | 127.2            | 3.96            | 27.3%          | na       | 1.58       | Not Rated     |
| Schroders Real Return Fund (Managed Fund)                     | GROW     | 53.2             | 3.60            | 3.5%           | na       | 0.90       | Not Rated     |
| AMP Capital Dynamic Markets Fund (Hedge Fund)                 | DMKT     | 29.6             | 2.43            | 3.0%           | na       | 0.48       | Not Rated     |
| Magellan Infrastructure Fund (Currency Hedged) (Managed Fund) | MICH     | 215.3            | 2.75            | 2.8%           | 2.73     | 0.95       | Not Rated     |
| Vanguard Global Value Equity Active ETF                       | VVLU     | 11.1             | 48.30           | 5.1%           | na       | 0.28       | Not Rated     |
| Vanguard Global Min Volatility Active ETF                     | VMIN     | 5.7              | 51.42           | 0.0%           | na       | 0.28       | Not Rated     |
| <b>Commodity &amp; Currency Strategies</b>                    |          |                  |                 |                |          |            |               |
| Betashares Strong Australian Dollar Fund (Hedge Fund)         | AUDS     | 2.50             | 12.50           | 0.0%           | na       | 1.38       | Not Rated     |
| Betashares Strong US Dollar Fund (Hedge Fund)                 | YANK     | 11.72            | 15.62           | 2.8%           | na       | 1.38       | Not Rated     |

## Performance

| All data as at 31 October 2018                                   | ASX Code | NAV (plus dividends) Return (p.a) |        |        |         |         | Share Price (plus dividends) Return (p.a) |        |        |         |         |
|--|----------|-----------------------------------|--------|--------|---------|---------|---|--------|--------|---------|---------|
|  |          | 1 Mth                             | 3 Mths | 1 year | 3 years | 5 years | 1 Mth                                     | 3 Mths | 1 year | 3 years | 5 years |
| <b>Australian Share Strategies</b>                               |          |                                   |        |        |         |         |   |        |        |         |         |
| Aurora Dividend Income Trust                                     | AOD      | -9.0                              | -10.3  | -18.3  | -7.5    | -7.8    | 0.0                                       | 1.0    | -10.9  | -4.5    | -5.9    |
| Betashares Aus Top20 Equity Yield Max Fund                       | YMAX     | na                                | na     | na     | na      | na      | -9.5                                      | -9.5   | -8.4   | -5.0    | -11.5   |
| Betashares Australian Dividend Harvester Fund                    | HVST     | na                                | na     | na     | na      | na      | -7.2                                      | -9.1   | -16.3  | -11.9   | na      |
| BetaShares Australian Equities Bear Hedge Fund                   | BEAR     | na                                | na     | na     | na      | na      | 6.9                                       | 7.1    | -0.8   | -7.0    | -7.7    |
| Betashares Australian Equities Strong Bear Hedge Fund            | BBOZ     | na                                | na     | na     | na      | na      | 15.5                                      | 16.2   | -3.5   | -17.2   | na      |
| Betashares Geared Australian Equity Fund                         | GEAR     | na                                | na     | na     | na      | na      | -16.7                                     | -17.1  | -9.9   | 3.6     | na      |
| Betashares Managed Risk Australian Share Fund                    | AUST     | na                                | na     | na     | na      | na      | -5.8                                      | -5.9   | -3.3   | na      | na      |
| BetaShares Active Australian Hybrids Fund                        | HBRD     | na                                | na     | na     | na      | na      | -0.6                                      | -0.5   | na     | na      | na      |
| K2 Australian Small Cap Fund                                     | KSM      | -6.4                              | -5.3   | -4.0   | na      | na      | -6.4                                      | -5.6   | -4.7   | na      | na      |
| BetaShares Australian Small Companies Select Fund (Managed Fund) | SMLL     | na                                | na     | na     | na      | na      | -7.7                                      | -7.5   | -4.0   | na      | na      |
| Switzer Dividend Growth Fund                                     | SWTZ     | -5.7                              | -5.9   | 0.1    | na      | na      | -6.2                                      | -6.2   | -0.3   | na      | na      |
| BetaShares Legg Mason Real Income Fund (Managed Fund)            | RINC     | na                                | na     | na     | na      | na      | -2.7                                      | -3.3   | na     | na      | na      |
| Einvest Income Generator Fund                                    | EIGA     | na                                | na     | na     | na      | na      | -7.0                                      | -7.7   | na     | na      | na      |
| <b>International Share/Security Strategies</b>                   |          |                                   |        |        |         |         |   |        |        |         |         |
| AMP Capital Global Infrastructure Securities Fund (Unhedged)     | GLIN     | na                                | na     | na     | na      | na      | 0.0                                       | -1.1   | 3.0    | na      | na      |
| AMP Capital Global Property Securities Fund (Unhedged)           | RENT     | na                                | na     | na     | na      | na      | -1.9                                      | 0.8    | 7.3    | na      | na      |
| BetaShares US Equities Strong Bear Currency Hedged               | BBUS     | na                                | na     | na     | na      | na      | 19.7                                      | 8.5    | -15.6  | -23.9   | na      |
| BetaShares Geared U.S. Equity Fund - Currency Hedged             | GGUS     | na                                | na     | na     | na      | na      | -20.5                                     | -11.7  | 3.4    | 16.5    | na      |
| Betashares Managed Risk Global Share Fund                        | WRLD     | na                                | na     | na     | na      | na      | -5.7                                      | -0.7   | 4.9    | na      | na      |
| BetaShares S&P 500 Yield Maximiser Fund                          | UMAX     | na                                | na     | na     | na      | na      | -7.1                                      | -0.4   | 5.9    | 1.7     | na      |
| BetaShares Legg Mason Equity Income Fund (Managed Fund)          | EINC     | na                                | na     | na     | na      | na      | -7.6                                      | -7.2   | na     | na      | na      |
| K2 Global Equities Fund  | KII      | -5.1                              | -5.1   | -3.7   | 1.2     | na      | -7.6                                      | -5.9   | -5.2   | 0.4     | na      |
| Magellan Global Equities Fund                                    | MGE      | -2.7                              | 3.9    | 16.3   | 9.5     | na      | -4.1                                      | 3.1    | 16.1   | 8.7     | na      |
| Magellan Global Equities Fund (Currency Hedged)                  | MHG      | -4.1                              | -0.4   | 8.4    | 10.5    | na      | -5.0                                      | -1.6   | 7.6    | 9.6     | na      |
| Montgomery Global Equities Fund                                  | MOGL     | na                                | na     | na     | na      | na      | -8.5                                      | -6.5   | na     | na      | na      |
| Platinum International Fund                                      | PIXX     | na                                | na     | na     | na      | na      | -6.6                                      | -7.0   | -16.4  | na      | na      |
| Platinum Asia Fund   | PAXX     | na                                | na     | na     | na      | na      | -8.8                                      | -9.8   | -27.4  | na      | na      |
| Schroders Real Return Fund (Managed Fund)                        | GROW     | na                                | na     | na     | na      | na      | -2.4                                      | -1.4   | -2.1   | na      | na      |
| AMP Capital Dynamic Markets Fund (Hedge Fund)                    | DMKT     | na                                | na     | na     | na      | na      | -4.3                                      | -7.6   | -8.6   | na      | na      |
| Magellan Infrastructure Fund (Currency Hedged) (Managed Fund)    | MICH     | -1.1                              | -2.1   | 1.8    | na      | na      | 0.0                                       | -1.4   | 2.4    | na      | na      |
| Vanguard Global Value Equity Active ETF                          | VVLU     | na                                | na     | na     | na      | na      | -7.8                                      | -5.3   | na     | na      | na      |
| Vanguard Global Min Volatility Active ETF                        | VMIN     | na                                | na     | na     | na      | na      | -3.2                                      | -2.3   | na     | na      | na      |
| <b>Commodity &amp; Currency Strategies</b>                       |          |                                   |        |        |         |         |   |        |        |         |         |
| Betashares Strong Australian Dollar Fund (Hedge Fund)            | AUDS     | na                                | na     | na     | na      | na      | -4.7%                                     | -11.2% | -19.9% | na      | na      |
| Betashares Strong US Dollar Fund (Hedge Fund)                    | YANK     | na                                | na     | na     | na      | na      | 4.1%                                      | 10.6%  | 15.0%  | na      | na      |



## WHO IS IIR?

Independent Investment Research, "IIR", is an independent investment research house based in Australia and the United States. IIR specialises in the analysis of high quality commissioned research for Brokers, Family Offices and Fund Managers. IIR distributes its research in Asia, United States and the Americas. IIR does not participate in any corporate or capital raising activity and therefore it does not have any inherent bias that may result from research that is linked to any corporate/ capital raising activity.

IIR was established in 2004 under Aegis Equities Research Group of companies to provide investment research to a select group of retail and wholesale clients. Since March 2010, IIR (the Aegis Equities business was sold to Morningstar) has operated independently from Aegis by former Aegis senior executives/shareholders to provide clients with unparalleled research that covers listed and unlisted managed investments, listed companies, structured products, and IPOs.

IIR takes great pride in the quality and independence of our analysis, underpinned by high caliber staff and a transparent, proven and rigorous research methodology.

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Research analysts are not directly supervised by personnel from other areas of the Firm whose interests or functions may conflict with those of the research analysts. The evaluation and appraisal of research analysts for purposes of career advancement, remuneration and promotion is structured so that non-research personnel do not exert inappropriate influence over analysts.

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Evaluation and remuneration: The remuneration of research analysts is determined on the basis of a number of factors, including quality, accuracy and value of research, productivity, experience, individual reputation, and evaluations by investor clients.

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Other permitted activities: Analysts may be consulted by Firm sales personnel on matters such as market and industry trends, conditions and developments and the structuring, pricing and expected market reception of securities offerings or other market operations. Analysts may also carry out preliminary due diligence and vetting of issuers that may be prospective research clients of ours.

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